



# XXX LATIN AMERICAN CONGRESS OF PORTS

Santos, Brazil

NOV 28 to 30 2022

**We are the main port event in Latin America**

The **Latin American Congress of Ports** (best known as **AAPA LATINO**) is the annual meeting of the Latin American port leadership par excellence, that -with 29 annual meetings- has been held in different locations and ports in the region such as Mérida (Mexico), Antigua (Guatemala), Valparaíso and Arica (Chile), Lima (Peru), Guayaquil and Manta (Ecuador), Bogotá and Cartagena (Colombia), Rio de Janeiro (Brazil), Punta del Este (Uruguay), Panamá (Panama) and Miami (United States), among others.

The 2022 edition will take place in Santos, Brazil, from November 28th to 30th, convened by the Latin American Delegation of the American Association of Port Authorities (AAPA) in strategic alliance with Santos Port Authority.

Every year, more than 600 port leaders and international experts make this forum stand out as the most important business gathering of the industry. Three days of technical sessions serve to present and discuss major international port projects. In addition to this, the event provides intense social and networking activities, a technical port visit and a prominent space destined to commercial displays, in which the most representative industry suppliers participate.

For those who do business in this industry, attending the AAPA Congress is key to know what the year's agenda will bring.



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## Academic Program

The detailed and updated program of lectures, has officials, experts, governmental authorities and senior executives as keynote speakers, who will address the trends and issues that are at the top of the agenda for the port & shipping industry.

### OPENING CEREMONY

- The opening ceremony will be attended by authorities of the American Association of Port Authorities (AAPA) & Santos Port Authority, and representatives of the Government of Brazil related to port activity.

### TOPICS:

- **Scenarios and predictions for shipping and ports:** leading experts will analyse these geopolitical tensions and also the chances of recovery of the maritime markets and transport, presenting the current outlook and the prospects for the ports.
- **Port investments and projects in Latin America:** port authorities of the major countries in the region will give us a snapshot of the current situation of their ports and prospected investments.
- **Energy transition in maritime transport:** a debate open to experts, who will give us their experiences and forecasts on one of the most important topics on the agenda of the sector.





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- **Port productivity: experiences and recommendations for its improvement.** Find out about the progress being made in these subjects, based on pioneering international experiences in these areas.
- **Major Logistics Projects In America**
- **River ports and waterways:** the objective of this panel is to identify lines of action at regional level in order to advance in maritime and river integration, to improve competitiveness and to promote sustainable development.
- **Maritime Transport 2030: Countdown To Close The Digital Divide**
- **⚠ Ports On The Alert:** The goal here is to outline lines of action for crisis management and preventive shields due to the myriad of risks that ports are facing.
- **Dialogue between shipping lines and port terminals,** with the participation of representatives of the main terminals in Latin America and the most important shipping companies worldwide.
- **A new era for the cruise industry:** after the recent reactivation of this industry, this is a crucial round table to assess the perspectives for this industry.
- **Smart financing for strategic growth:** strategies and available financing options will be presented for the different players in the port and logistics industry in order to strengthen their strategic planning and their growth in the region.
- **Innovative Solutions For The Port Industry**





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## 2022 AAPA-CIP/OEA Port Industry Award of Excellence

The Latin American Congress of Ports will hold an awards ceremony, where AAPA and OAS / CIP, will honor those ports in the region that demonstrate excellence in their operations and contribute to the economic and social prosperity of the societies in which they operate, in the following categories:

- Technology and Innovation
- Port Infrastructure Development
- Public-Private Partnerships

Access the Agenda and the Academic Program by visiting our [website](http://www.aapalatio.com) [www.aapalatio.com](http://www.aapalatio.com)

**2022 PORT INDUSTRY AWARD OF EXCELLENCE**

Recognizing Outstanding Ports in the Americas

**AAPA**  
ESSENTIAL. RESILIENT. UNITED.  
LOS PUERTOS CREAN RIQUEZA  
OS PORTOS CRIAM RIQUEZA

**CIP** Inter-American Committee on Ports

The awards will be presented during the  
XXX LATIN AMERICAN CONGRESS OF PORTS

**AAPA LATINO**  
SANTOS 2022

Santos, Brazil - November 28 to 30, 2022



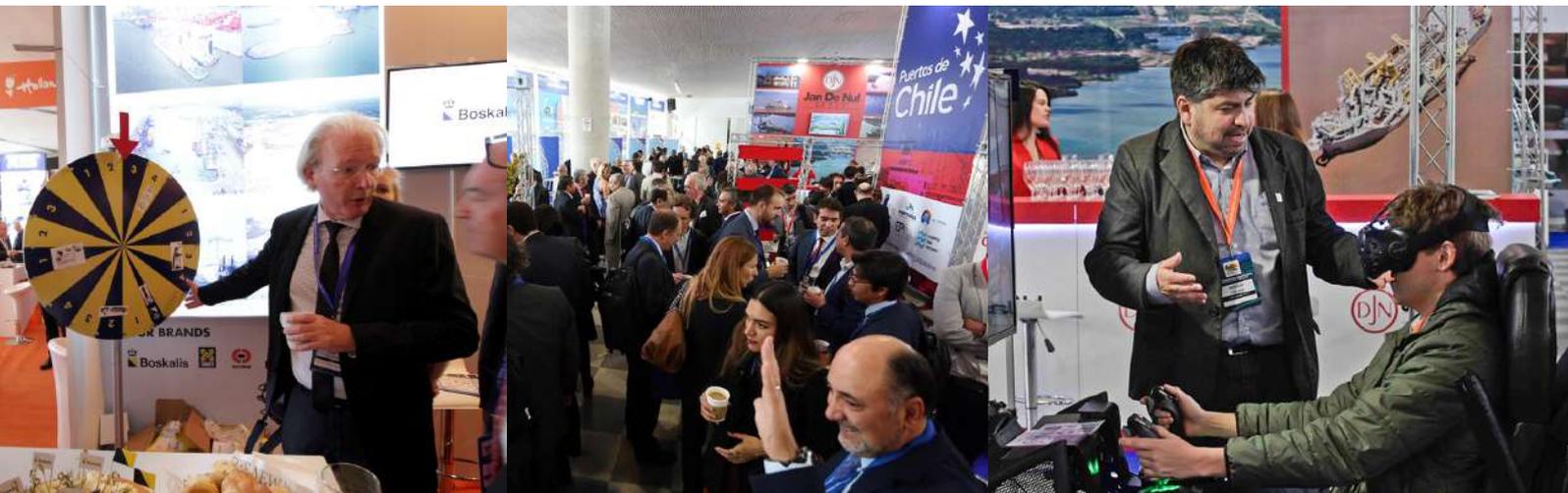
## Trade Fair, Trademark Presence & Business Networking

There are different options when it comes to sponsoring the main port event in the continent. All of them include free-of-charge Congress registrations, presence of trademark prior and throughout the event and an ad on the delegates' program.

The Congress includes a commercial display featuring the most representative suppliers of the industry that take advantage of this incomparable setting and qualified audience to present and showcase their latest products, services and technologies.

More than 70 companies have already confirmed their participation, including port equipment, engineering, signaling and software, security, technology, IT and cybersecurity, dredging, construction, consulting and logistics companies.

For more information on **sponsorship** options, and to access the full list of sponsors for the 2022 edition of AAPA LATINO, click **here**.





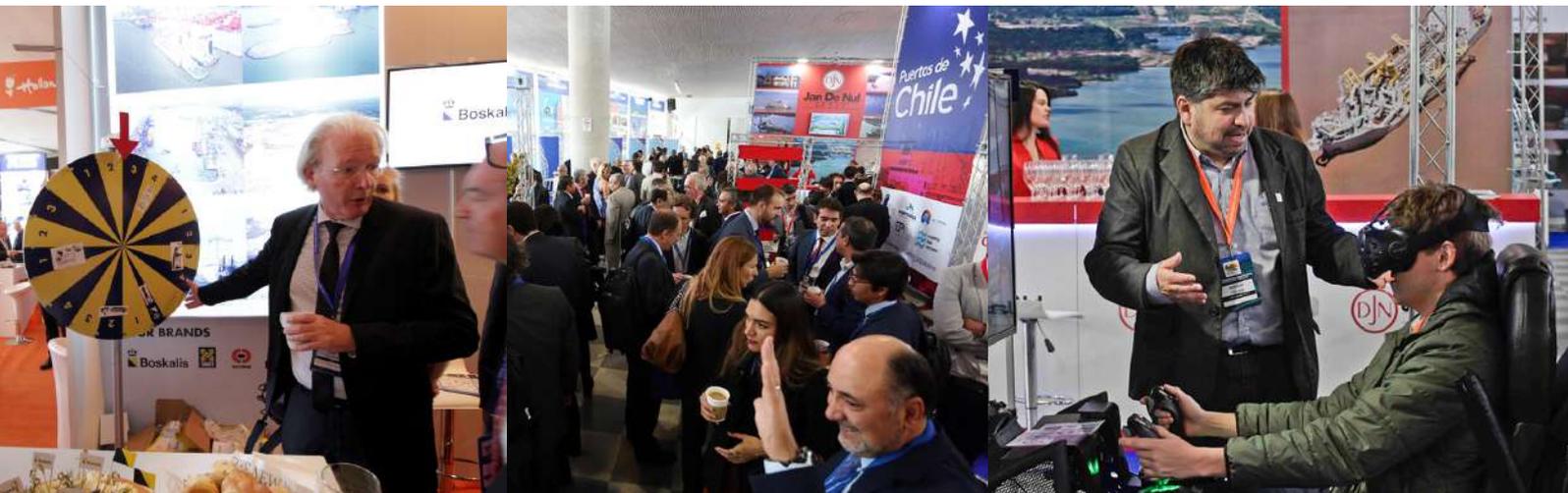
## Trade Fair, Trademark Presence & Business Networking

The AAPA LATINO offers the ideal setting to take advantage of the multiple opportunities to interact, generate and strengthen relationships, in any of the coffee breaks that will have their space at the trade fair, during the delicious lunches, or in any of the social events where the participants they have the opportunity to relax and share a pleasant moment of camaraderie every night.

On the other hand, the Networking Point is thought and designed to provide participants with a warm and pleasant environment to manage meetings and encounters with colleagues or suppliers.

Attendees will find many opportunities to interact and to generate and strengthen relationships: coffee breaks, lunches, social events, trade show and an exclusive Networking Point.

Take advantage of this unique opportunity to meet face to face with the decision makers in the main ports of Latin America and make your business grow.





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## Social Events & Program for Companions

In addition to a magnificent conference program of the highest level during the day, participants will have the opportunity to relax and share a pleasant moment of camaraderie every evening.

- **Welcome reception:** prepare to enjoy an unforgettable experience in a unique get-together with your colleagues of the industry!
- **Reception at the Blue Med Convention Center**, sponsored by Port of Barranquilla. Join us to enjoy a warm Colombian-style camaraderie reception, and begin to experience what they are preparing for the AAPA LATINO's 31st edition.
- **Closing party at the Old Town of Santos.** If you want to take an unforgettable souvenir of this colonial city, you can't afford to miss this soirée.

We have also prepared a **Program for Companions**, which includes an unmissable tour of the Historic Center to visit the most representative and panoramic sites.

Companions being part of this Program will also be able to accompany the attendees to all the evening social events and enjoy all the activities we have prepared to celebrate the 30th edition of AAPA LATINO.





## Technical Visit to Port of Santos

One of the highlights of AAPA LATINO is the technical visit to the host port.

The Port of Santos, managed by the state-owned company Autoridade Portuária de Santos (SPA), is the largest port complex in Latin America and the most important in Brazil. This multipurpose port, since it handles a wide variety of cargoes (dry and liquid bulk, general bulk, containerized and project cargoes), stands out year after year for its movement of national and international cargoes.

Attendees will have the chance to visit its terminals, see its facilities and operations first-hand and listen to technical lectures by the port's representatives.

Sign up for the technical visit and do not miss the opportunity to get to know first-hand a port that has become an international benchmark!

Please send an email to [puertos@aapalatinocom](mailto:puertos@aapalatinocom) to save your spot, indicating full name and registration code.





## Santos: a city where ancient and modern come together

Santos, venue of the XXX Latin American Congress of Ports, is a city located partially on the island of São Vicente and on the coast of the state of São Paulo, Brazil, 72 km from the homonymous capital city of that state.

It is officially considered a tourist resort and the symbolic capital of São Paulo. It is home to the "Santos Futebol Clube", where the famous footballer Pelé played.

Activities linked to the Port are the main source of wealth in the municipality, making Santos the most important city, economically speaking, in the Baixada Santista Metropolitan Region and one of the richest in the country.

The sectors of tourism, services and fishing in general complete the list of the main activities of Santos' economy. On the one hand, there is its thriving economy and on the other, its leisure-oriented spirit. Santos' main attraction is its seven kilometers of beach, accompanied by the largest seaside garden in the world, a title awarded by Guinness World Records in 2002.





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## Registration

### Full registration to the Congress includes

- Access to the Conferences (with simultaneous translation to Spanish-English-Portuguese)
- Access to the Exhibition Area
- Lunches & coffee breaks
- Access to Networking Point
- Technical visit to the Port of Santos
- Access to all the social events
- Congress bag and material

### Types of Registration:

- AAPA Member: USD 1.100,-

- Non - AAPA Member: USD 1.350,-

Those interested in attending the **XXX Latin American Congress of Ports** can visit the official website [www.aapalatinocom.com](http://www.aapalatinocom.com).

Inquiries and comments can be sent to [info@aapalatinocom.com](mailto:info@aapalatinocom.com).





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## Convened by



The main objective of the **AAPA Latin American Delegation** is to support the positive development of the Latin American port sector. To this end, it seeks to implement more inclusive governance models and develops dynamic initiatives aimed at incorporating new members -both public and private- to the Association.

It also encourages more active participation of Latin American members in all AAPA events, the PPM Latino (Professional Port Manager) training program and the Latin American Congress of Ports, which is convened annually by different member ports.



The **Port of Santos**, strategic partner in the 2022 edition, is the largest Brazilian port and the second largest in Latin America

The Port of Santos is a multipurpose harbor located on the coast of São Paulo, 70 Km from the State capital. The port complex connects more than 600 destinations and handles cargoes from more than 200 countries. In 2020, it was responsible for handling 146 million tons of cargo, including 4.23 million TEU. Among its main goods, we can highlight soy, corn, cotton, orange juice, coffee, sugar, beef, pulp and paper.

## PRODUCED BY



With more than a decade of experience in the Latin American market and in the organization of international forums for the most important firms and associations of the sector **PR PORTS** have positioned and produced the main port event in Latin America (**AAPA LATINO**) over the last decade.



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