







NOVEMBER 6TH TO 9TH, 2017
PUNTA DEL ESTE, URUGUAY

**"Latin American Ports,
between Globalization and Protectionism"**

MONDAY, November 6 th	
11:00 AM to 12:00 PM	Technical Visit to the Port of Montevideo
2:00 PM to 6:00 PM	Registration at the lobby of the Enjoy Conrad Hotel
3:30 PM to 5:30 PM	Latin American Delegation Meeting
7:00 PM to 10:00 PM	<p style="color: #A52A2A; font-weight: bold;">WELCOME RECEPTION at Parador l'marangatu hosted by:</p> <div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;">  <p style="font-size: small;">Administración Nacional de Puertos Uruguay</p> </div> <div style="text-align: center;">  <p style="font-size: small;">Asociación Americana de Autoridades Portuarias Alianza de los puertos de Canadá, el Caribe, América Latina y los Estados Unidos</p> </div> </div>
TUESDAY, November 7 th	
8:30 AM to 9:00 AM	Registration at the Convention Center of the Enjoy Conrad Hotel and visit to the Exhibition Area
9:00 AM to 9:30 AM	<p style="color: #4F81BD; font-weight: bold;">OPENING CEREMONY BY:</p> <p style="text-align: center;">Kurt Nagle President & CEO of the American Association of Port Authorities – AAPA</p> <p style="text-align: center;">Víctor Rossi Minister of Transport and Civil Works of Uruguay</p> <p style="text-align: center;">Alberto Díaz Acosta President of the Administración Nacional de Puertos (ANP) and Chairman of the Latin American Delegation of AAPA</p> <p style="text-align: center;">Rafael Díaz-Balart AAPA Latin American Coordinator</p>
9:30 AM to 10:00 AM	<p style="color: #4F81BD; font-weight: bold;">"URUGUAY AND ITS PORTS AND LOGISTICS POTENTIAL"</p> <p style="text-align: center;">Víctor Rossi Minister of Transport and Civil Works of Uruguay</p>
10:00 AM to 10:30 AM	<p style="color: #A52A2A; font-weight: bold;">COFFEE BREAK Sponsored by</p> <div style="display: flex; justify-content: flex-end; align-items: center; gap: 20px;">   </div>
10:30 to 10:40 AM	Presentation by INALOG: Ana Rey , President of the Instituto Nacional de Logística

10:40 AM to 12:40 PM	<p style="text-align: center;">TRADE, TRANSPORT AND THE DILEMMA OF A NEW WORLD ORDER: GLOBALIZATION OR PROTECTIONISM?</p> <ul style="list-style-type: none"> • Robert West, Senior Consultant, Ports & Marine Terminals, DUAGA - USA • Ricardo Sánchez, Regional Expert on Infrastructure and Ports –UNITED NATIONS • Patrick Verhoeven, Managing Director of Policy and Strategy of the International Association of Ports and Harbors – IAPH – BELGIUM • Hans de Boer, President of the Confederation of Netherlands Industry and Employers - VNO-NCW – KINGDOM OF THE NETHERLANDS <p style="text-align: center;">Moderator and Conclusions: Armando Duarte-Peláez, Former AAPA Chairman - COLOMBIA</p>
12:40 PM to 1:00 PM	<p style="text-align: center;">Pre-Lunch Sponsored by</p> 
1:00 PM to 2:20 PM	<p style="text-align: center;">LUNCH Sponsored by</p> 
2:30 PM to 4:00 PM	<p style="text-align: center;">INTEGRATION VS. RESTRICTION: WHERE IS THE MARITIME AND PORT INDUSTRY OF THE REGION HEADING?</p> <ul style="list-style-type: none"> • Carlos Urriola, Executive Vice President of the Manzanillo International Terminal Panama S.A MIT – PANAMA • Giovanni Benedetti, Commercial Manager of Sociedad Portuaria Regional de Cartagena S.A. – COLOMBIA • Gonzalo Mórtola, Port Controller, Administración General de Puertos – Puerto de Buenos Aires - ARGENTINA • Oscar Bazán, Executive Vice President of Planning and Business Development – Panama Canal - PANAMA <p style="text-align: center;">Moderator and Conclusions: Alejandro González, President of the Centro de Navegación de Uruguay</p>
4:00 PM to 4:30 PM	<p style="text-align: center;">COFFEE BREAK Sponsored by</p> 
4:30 PM to 6:15 PM	<p style="text-align: center;">INTEGRATION VS. RESTRICTION: WHERE IS THE MARITIME AND PORT INDUSTRY OF THE REGION HEADING? (Cont.)</p> <ul style="list-style-type: none"> • Paul Gallie, Head of Americas at Portek International Pte Ltd and Chief of Development of Port Projects for the Americas at Mitsui & Co. - MEXICO • Yurik Díaz, Port Terminal Division Manager, SAAM - CHILE • Juan Carlos Muñoz Menna, President of the Centro de Armadores Fluviales y Marítimos del Paraguay – PARAGUAY • Antonio Domínguez, Managing Director East Coast of South America– MAERSK – BRAZIL • Alejandro Couttolenc Villar, Commercial Manager - API Veracruz - MEXICO <p style="text-align: center;">Moderator and Conclusions: Alberto Díaz Acosta, President of the Administración Nacional de Puertos (ANP) and Chairman of the Latin American Delegation of AAPA - URUGUAY</p>

8:00 PM to 10:30 PM	<p style="text-align: center;">RECEPTION AT THE "PIPERINA" EVENT HALL SPONSORED BY EMPRESA PORTUARIA VALPARAÍSO HOST OF THE 2018 ANNUAL AAPA CONVENTION</p> <div style="text-align: center;">  </div>
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WEDNESDAY, November 8th



9:00 AM to 10:30 AM	<p style="text-align: center;">SOUTH AMERICAN WATERWAYS AND INLAND PORTS: HOW TO OPTIMIZE THE LOGISTICAL FUNCTION OF FLUVIAL TRANSPORT?</p> <ul style="list-style-type: none"> • Rafael Farromeque, Senior Consultant, Leader of the Regional Program for the Development of South American Waterways – CAF, Development Bank of Latin America • Juan Carlos Venesia, Executive Director of the Development Program for the Parana-Paraguay Waterway • José Ademir Menezes Allama, Manager of Regulation of Inland Navigation, Agência Nacional de Transportes Aquaviários (ANTAQ), BRAZIL • Guillermo Misiano, President of PTP Group – ARGENTINA <p style="text-align: center;">Intervention by: Ricardo Sánchez, Regional Expert on Infrastructure and Ports –UNITED NATIONS</p> <p style="text-align: center;">Moderator and Conclusions: Bernardo Gastón Silbermann, President of the Uruguayan Delegation Administrative Commission for the Uruguay River- URUGUAY</p>
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10:30 AM to 11:00 AM	<p style="text-align: center;">COFFEE BREAK Sponsored by </p>
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11:00 AM to 12:30 PM	<p style="text-align: center;">PERSPECTIVES FOR BULK TERMINALS: EXPERIENCES IN PERFORMANCE OPTIMIZATION AND GREENER OPERATIONS</p> <ul style="list-style-type: none"> • Antonio Sevilla Recio, President of the Port of Cartagena - SPAIN • Nicholas Ingle, Executive Director - Dry Bulk Terminals Group – UK <p style="text-align: center;">Moderator and Conclusions: Denis Catelan, Export Manager, AGI – Ag Growth International - BRAZIL</p>
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12:30 PM to 12:40 PM	<p style="text-align: center;">Recognition to John P. LaRue, Executive Director of the Port of Corpus Christi</p> <p style="text-align: center;">Receipt of the Latin PPM Certificates</p>
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12:40 PM to 1:00 PM	<p style="text-align: center;">Pre-Lunch at the Exhibition Area Sponsored by </p>
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1:00 PM to 2:20 PM	<p style="text-align: center;">LUNCH Sponsored by</p> 
2:30 PM to 4:00 PM	<p>Creating Intermodal Solutions and Sustainable Cargo Transport: A case study of the Port of Antwerp</p> <ul style="list-style-type: none"> • Mario Lievens, Consultant - Port of Antwerp International (PAI) - BELGIUM <p>The Logistics & Port Chain efficiency and competitiveness improvement</p> <ul style="list-style-type: none"> • Ramón Rull Magre, Director of the Efficiency and Competitiveness Brand, Port of Barcelona – SPAIN <p>The BIC Code and the BoxTech solution to the SOLAS requirement on the VGM</p> <ul style="list-style-type: none"> • Arturo Serratos, Representative for Mexico and Central America of the Bureau International des Containers et du Transport Intermodal – BIC -MEXICO <p>Artificial Intelligence in Maritime Simulations - a giant step forward in the development of Port Engineering</p> <ul style="list-style-type: none"> • Guillermo G. Garay, Senior Project Manager at FORCE Technology - DENMARK <p style="text-align: center;">Moderator and Conclusions: Guimara Tuñón Guerra, General Director of Ports and Auxiliary Maritime Industries Autoridad Marítima de Panamá - PANAMA</p>
4:00 PM to 4:30 PM	<p style="text-align: center;">COFFEE BREAK Sponsored by</p> 
4:30 PM to 5:15 PM	<p style="text-align: center;">THE DIGITAL REVOLUTION IN THE MARITIME AND PORT INDUSTRY</p> <ul style="list-style-type: none"> • Eduardo Sanchis Ferre, Commercial Director at INFOPORT – SPAIN • Nico Berx, Director Marketing and Sales, SAAB Technologies - BELGIUM <p style="text-align: center;">Moderator and Conclusions: John LaRue, Executive Director of the Port of Corpus Christi - USA</p>
5:15 PM to 6:30 PM	<p style="text-align: center;">CONCLUSIONS AND DISCUSSION PANEL WITH THE PORTS LEADERSHIP</p> <p style="text-align: center;">Raúl Torre Gamboa, General Director of API Progreso, S.A. de C.V. - MEXICO</p> <p style="text-align: center;">Ángel Elías, President of ENAPRO and President of Consejo Portuario Argentino – ARGENTINA</p> <p style="text-align: center;">Noel Hacegaba, Managing Director and Chief Commercial Officer, Port of Long Beach - USA</p> <p style="text-align: center;">Víctor Julio González Riscos, General Manager of Sociedad Portuaria Regional de Buenaventura - COLOMBIA</p> <p style="text-align: center;">Francisco Javier González, President of Empresa Portuaria Arica – CHILE</p> <p style="text-align: center;">Arturo Rojas, President of the Board, Consorcio de Gestión del Puerto de Quequén – ARGENTINA</p> <p style="text-align: center;">Moderator: Miguel Garín-Alemany - Fundación Valencia Ports - SPAIN</p>

8:30 PM to 12:00 AM

GRAND CLOSING DINNER at the Enjoy Conrad Hotel hosted by:



THURSDAY, November 9th

9:00 AM to 11:00 AM

Punta del Este City Tour